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Message Text

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PAGE 01 WARSAW 02112 041453 Z

50
ACTION XMB-07

INFO OCT-01 EUR-25 ADP-00 COME-00 AGR-20 EB-11 SSO-00

INRE-00 CIAE-00 INR-10 NSAE-00 RSC-01 TRSE-00 OMB-01

STR-08 SS-15 NSC-10 NSCE-00 CIEP-02 RSR-01 /112 W
---------- 106762
O P 041414 Z MAY 73
FM AMEMBASSY WARSAW
TO SECSTATE WASHDC IMMEDIATE 3762
USMISSION BERLIN PRIORITY
INFO AMEMBASSY BONN
AMEMBASSY VIENNA

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E. O. 11652 NA
TAGS: ETRD, ESTC, PL
SUBJECT: BID OF A. EPSTEIN COMPANIES FOR CONSTRUCTION
OF POLISH MEAT PLANTS

REF: STATE 229525, 12/21/72; WARSAW 0054; WARSAW 3135
(ALL REFS NOTAL)

STATE FOR EXIM BANK: ALSO PASS TO COMMERCE (BETWT- KAY)

VIENNA FOR EXIM - DIETZ

1. POLISH GOVERNMENT REPORTEDLY WILL MAKE DECISION WITHIN NEXT FEW DAYS TO AWARD CONTRACT FOR TURN- KEY CONSTRUCTION OF TWO 60,000- TON ANNUAL CAPACITY MEAT PLANT IN POLAND. CONTRACT VALUED AT APPROXIMATELY $65 MILLION. COMPANY GETTING THIS CONTRACT WILL BECOME DEFINITE FAVORITE TO GET FURTHER CONTRACT FOR TWO ADDITIONAL PLANTS, SCHEDULED FOR CURRENT FIVE- YEAR PLAN, WHICH WILL RESULT IN TOTAL SALES PACKAGE IN NEIGHBORHOOD OF $128 MILLION.

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PAGE 02 WARSAW 02112 041453 Z

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2. AS WASHINGTON AWARE, THE A. EPSTEIN COMPANIES, INC., OF CHICAGO HAS BEEN ACTIVELY BIDDING ON THIS CONTRACT FOR PAST EIGTH MONTHS. (EPSTEIN PRESENTLY COMPLETING CONTRUCTION HERE OF TWO FREEZER PLANTS, VAULED AT APPROX. $8 MILLION. COMPANY, BIDDING WITH BORDEN, RECENTLY LOST OUT TO ITALIAN- DANISH CONSORTIUM ON CONSTRUCTION HERE OF NONE POWDERED MILK PLANTS.) EMBASSY HAS BEEN ACTIVELY SUPPORTING EPSTEIN BID FOR MEAT PLANTS. COMPETITORS FOR CONTRACT ARE (A) BERLIN- OUTCOME FOR REASON GIVEN PARA 4 REFTEL. FURTHERMORE, PRESIDENT HAS WELL IN MIND UNSUCCESSFUL EFFORT MADE IN COOPERATION WITH US ON CHIREP ISSUE.
BURDETT

CONFIDENTIAL
NMAFVVZCZ

*** Current Handling Restrictions *** n/a
*** Current Classification *** LIMITED OFFICIAL USE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: ESTC
Control Number: n/a
Copy: SINGLE
Draft Date: 04 MAY 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973WARSAW02112
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: n/a
Errors: n/a
Film Number: n/a
From: WARSAW
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730537/aaaaiabw.tel
Line Count: 76
Locator: TEXT ON-LINE
Office: ACTION XMB
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 73 STATE 229525, 12/21/72, 73 WARSAW 0054, 73 WARSAW 3135, (ALL REFS NOTAL)
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 08 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <08-Aug-2001 by shawdg>; APPROVED <10-Sep-2001 by boyleja>
Review Markings:

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US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> mcm 971215
Subject: BID OF A. EPSTEIN COMPANIES FOR CONSTRUCTION OF POLISH MEAT PLANTS
TAGS: ETRD, PL
To: BERLIN
BONN
SECSTATE WASHDC
VIENNA
XMB
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005

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